

Ticker: **PFE.US.EQUITY**

**Pfizer Inc (New York: PFE, Currency: USD)**

Sector: Salud Industry: Productos farmacéuticos Sub-Industry: Productos farmacéuticos

Website	www.pfizer.com
Number of Employees	83,000
Ticker:	PFE US

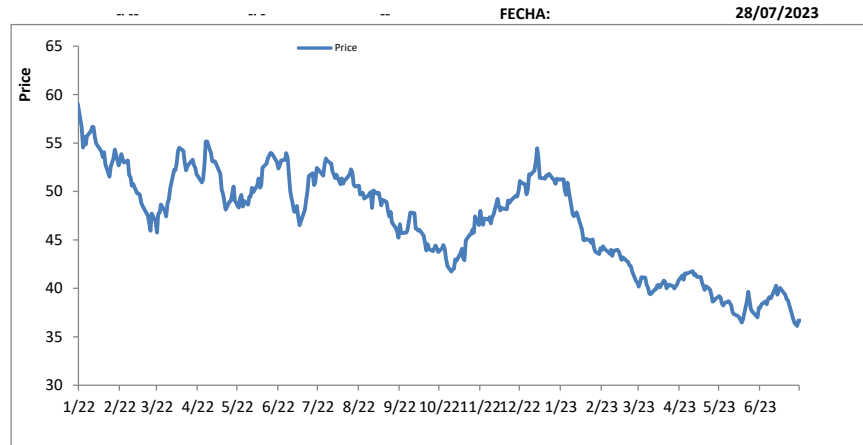
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Phone : 1-212-733-2323
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↓ **36.07** -0.13 (-0.36%)

Pfizer Inc. opera como una empresa farmacéutica. Ofrece medicamentos, vacunas, dispositivos médicos y productos sanitarios de consumo para los sectores de oncología, inflamación, cardiovascular y otros de terapia. Atiende a clientes en todo el mundo.

Stock Quote & Chart (Currency: USD)			
Last (delayed quote)	36.07	Market Cap (MM)	203,626.2
Open	36.35	Shares Out. (MM)	5,645.3
Previous Close	36.20	Float %	100.0%
Change	-1.01	Shares sold short (MM)	52,675,910.0
Change %	-2.71	Dividend Yield %	4.5
Day High/Day Low	36.5 / 36.0	Diluted EPS Excl. XO	
52 Wk High/52 Wk low	54.9 / 35.4	P / Diluted EPS Before XO	
Volume (MM)	24.03	Beta	0.71
Avg. Vol - 3 mo (MM)	26.40		

Financial Information (Currency: USD, in mm)			
Revenue - LTM	92,952.0	Cash & ST Invest.	22,732
EBIT - LTM	31,887.0	Total Assets	197,205.0
EBITDA - LTM	37,251.0	Total Debt	39,046.0
Net Income - LTM	29,052.0	Total Liabilities	101,289.0
Total Enterprise Value	219,812	Total Equity	95,916.0
TEV/ Total Revenue	2.7 x	Cash from Operations - LTM	23,938.0
TEV/ EBITDA	6.6 x	Cash From Investing - LTM	-13,035.0
		Cash from Financing -LTM	-11,194.0

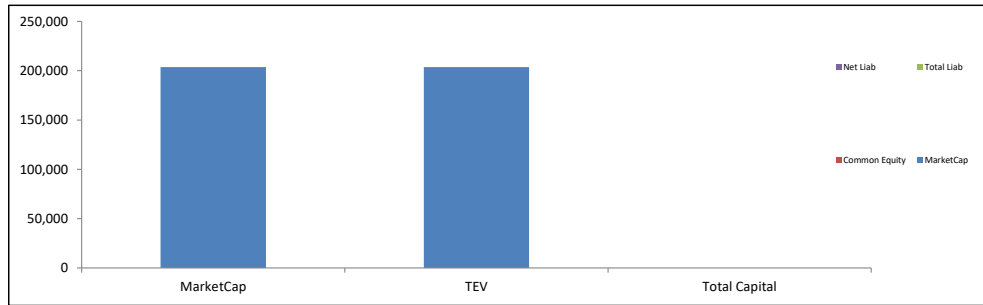


Company Notes	
2015 Q3	
GAAP Net Income Includes: (in millions, pre-tax)	2014 Q1
A loss of \$470.000 from Asset Write Down	GAAP Net Income Includes: (in millions, pre-tax)
A loss of \$529.000 from Restructuring	A loss of \$140 from Restructuring
A loss of \$163.000 from Impairment of Intangibles	A loss of \$694 from Legal Expense
A loss of \$124.000 from Merger & Acquisition.	A loss of \$139 from Impairments and M & A Expense
A gain of \$35.000 from Disposal of assets.	A gain of \$210 from Asset Disposal. Derivatives. and other
A loss of 92.000 from various one time items.	
2015 Q2	
GAAP Net Income Includes: (in millions, pre-tax)	2013 A1
A loss of \$304.000 from Other One Time Items	GAAP Net Income Includes: (in millions, pre-tax)
A loss of \$25.000 from Asset Write Down	A loss of \$1431 from Restructuring, A gain of \$1321 from Legal Expense, A loss of \$144 from M & A Expense, A gain of \$38 from Derivatives, A loss of \$1224 from Impairments, A gain of \$125 from Asset Disposal, A gain of \$195 from Sale of Investment
A loss of \$68.000 from Merger/Acquisition Expense	A gain of \$10,623.000 from Discontinued Operations
A gain of \$ 5.000 from Investments, a gain from \$ 15.000 from disposal of asset, A loss of \$25.000 from impairment of asset	
2015 Q1	
GAAP Net Income includes, (in millions, after-tax):	2013 Q4
a loss of \$17.000 from Acquisition/Merger	GAAP Net Income Includes: (in millions, pre-tax)
a loss of \$167.000 from Various One-Time Items	A loss of \$708 from Restructuring, A loss of \$120 from Legal Expense, A loss of \$34 from M & A Expense, A gain of \$5 from Derivatives, A loss of \$176 from Impairments, A gain of \$125 from Assets Disposal, A gain of \$95 from Investment
a gain of \$5.000 from Discontinued Operations	a loss of \$58.000 from Discontinued Operations
2014 A1	
GAAP Net Income includes, (in millions):	2013 Q3
a pre-tax gain of \$288.000 from Disposal of Assets	GAAP Net Income includes, (in millions, after-tax):
a pre-tax loss of \$1,630.000 from Impairment/Legal	a loss of \$54.000 from Acquisition/Merger
a pre-tax loss of \$250.000 from Restructuring/Acquisition	a loss of \$1,223.000 from Various One-Time Items
an after-tax gain of \$48.000 from Discontinued Operations	a gain of \$11.000 from Discontinued Operations

Key Board Members			
Name	Title	Organization	
1 Ronald E Blaylock "Ron"	Managing Partner/Co-Founder	Gennx360 Capital Partners	
2	Founder	Blaylock & Co Inc	
3	Board Member	Pfizer Inc	
4	Board Member	Carmax Inc	
5	Board Member	Wr Berkley Corp	
6	Board Member	Mebane Charitable Foundation I	
7 Susan Desmond-Hellmann "Sue"	Board Member	Pfizer Inc	
8	Board Member	National Resilience Inc	
9	Board Member	Pfizer Venture Investments	
# Suzanne Nora Johnson	Co-Chairman	Brookings Institution/The	
#	Chairman	Intuit Inc	
#	Board Member	Pfizer Inc	
#	Trustee	University Of Southern Califor	
#	Chairman	John & Mary R Markle Foundatio	
#	Trustee	Carnegie Institution Of Washin	
#	Trustee	University Of Southern Califor	
#	Board Member	Women'S World Banking Inc	
#	Board Member	Women'S World Banking Inc	
#	Board Member	Council For Excellence In Govt	
#	Board Member	Children Now Inc	
#	Board Member	American Red Cross	
#	Board Member	Visa Intl Inc	
# Shantanu Narayan	Co-Founder	Pictra Inc	
#	Vice Chairman	Us-India Strategic Partnership	
#	Chairman/President/Ceo	Adobe Ventures Lp	
#	Chairman/Ceo	Adobe Inc	
#	Lead Director	Pfizer Inc	
#	Chairman	Adobe Foundation	
# Susan Hockfield	Overseer	Boston Symphony Orchestra Inc	

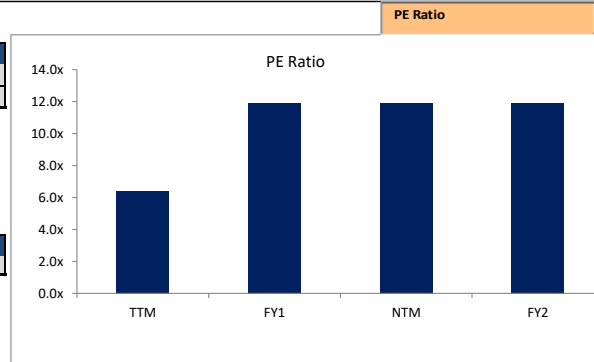
Ticker: PFE US EQUITY		Pfizer Inc										
Period Type: Annuals		Sector: Salud			Industry: Productos farmacéuticos			Sub-Industry: Productos farmacéuticos				
Annuals		-6FY	-5FY	-4FY	-3FY	-2FY	-1FY	0FY	-0fs	1FY	2FY	3FY
Key Financials		Actuals						LTM		Estimates		
For the Fiscal Period Ending	31/12/2016	31/12/2017	31/12/2018	31/12/2019	31/12/2020	31/12/2021	02/04/2023	02/04/2023	31/12/2023	31/12/2024	31/12/2025	
Currency	USD	USD	USD	USD	USD	USD	USD	USD	USD	USD	USD	
Total Revenue	52,824.0	52,546.0	53,647.0	40,905.0	41,908.0	81,288.0	100,330.0	46,928.0	100,330.0	13,472.4	13,472.4	
Growth Over Prior Year	8.1%	(0.5%)	2.1%	(23.8%)	2.5%	94.0%	23.4%	--	(51.4%)	(51.4%)	(51.4%)	
Gross Profit	40,495.0	41,318.0	42,399.0	32,851.0	33,216.0	50,467.0	65,986.0	--	--	--	--	
Margin %	76.7%	78.6%	79.0%	80.3%	79.3%	62.1%	65.8%	--	--	--	--	
EBITDA	17,763.0	19,991.0	20,385.0	20,948.0	13,336.0	25,131.0	40,690.0	--	4,209.0	4,209.0	4,209.0	
Margin %	33.6%	38.0%	38.0%	51.2%	31.8%	30.9%	40.6%	--	4.2%	31.2%	31.2%	
EBIT	12,006.0	13,722.0	14,001.0	14,817.0	8,166.0	19,433.0	34,944.0	--	3,701.4	3,701.4	3,701.4	
Margin %	22.7%	26.1%	26.1%	36.2%	19.5%	23.9%	34.8%	--	3.7%	27.5%	27.5%	
Earnings from Cont. Ops.	7,228.0	21,353.0	11,179.0	10,738.0	7,020.0	22,459.0	31,401.0	--	--	--	--	
Margin %	13.7%	40.6%	20.8%	26.3%	16.8%	27.6%	31.3%	--	--	--	--	
Net Income	7,215.0	21,308.0	11,153.0	16,026.0	9,616.0	21,979.0	31,372.0	--	3,406.1	3,406.1	3,406.1	
Margin %	13.7%	40.6%	20.8%	39.2%	22.9%	27.0%	31.3%	--	3.4%	25.3%	25.3%	
Diluted EPS Excl. Extra Items	1.2	3.5	1.9	1.9	1.2	3.9	5.5	--	0.6	0.6	0.6	
Growth Over Prior Year	5.4%	200.9%	(47.2%)	1.6%	(34.4%)	216.9%	39.2%	--	(71.3%)	(71.3%)	(71.3%)	

Current Capitalization (Millions)	
Currency	USD
Share Price (USD)	36.07
Shares Out.	5,645.31
Market Capitalization (USD)	203,626.22
- Cash & Short Term Investments	0.00
+ Total Debt	0.00
+ Pref. Equity	0.00
+ Total Minority Interest	0.00
= Total Enterprise Value (USD)	219,812.22
Book Value of Common Equity	0.00
+ Pref. Equity	0.00
+ Total Minority Interest	0.00
+ Total Debt	0.00
= Total Capital	0.00



Valuation Multiples based on Current Capitalization					
For the Fiscal Period Ending	Actual	LTM	Estimates		
	02/04/2023	02/04/2023	02/04/2023	02/04/2023	02/04/2023
TEV/Total Revenue	3.0x	--	14.7x	14.7x	14.7x
TEV/EBITDA	7.5x	--	--	--	--
TEV/EBIT	8.7x	--	10.0x	10.0x	10.0x
P/Diluted EPS Before Extra	9.4x	--	--	--	--
P/BV	3.0x	--	2.0x	2.0x	2.0x
Price/Tang BV	314.5x	--	--	--	--

Valuation Multiples for Chart				
For the Fiscal Period Ending	TTM	FY1	NTM	FY2
PE Ratio	6.4x	11.9x	11.9x	11.9x
TEV / EBITDA	6.6x	0.0x	0.0x	0.0x
Price / CF	8.4x	0.0x	0.0x	0.0x
Price / Book	2.0x	2.0x	2.0x	2.0x
Dividend Yield	4.5x	4.4x	4.4x	4.4x









Ticker: PFE US EQUITY

Sort Ascend

Period Type Annuals

Consolidated Yes

Accounting Mixed

Pfizer Inc

Sector: Salud Industry: Productos farmacéuticos Sub-Industry: Productos farmacéuticos

		-10FY	-9FY	-8FY	-7FY	-6FY	-5FY	-4FY	-3FY	-2FY	-1FY	-0FY
Multiples		31/12/2012	31/12/2013	31/12/2014	31/12/2015	31/12/2016	31/12/2017	31/12/2018	31/12/2019	31/12/2020	31/12/2021	31/12/2022
TEV / LTM Total Revenue	Close	3.4x	3.9x	4.0x	4.4x	4.2x	4.6x	5.1x	6.4x	5.6x	4.2x	3.0x
	Average	2.9x	3.8x	3.8x	4.2x	4.4x	4.3x	4.8x	4.6x	6.0x	6.3x	3.6x
	High	3.5x	4.2x	4.1x	4.5x	5.0x	4.7x	5.5x	6.4x	6.9x	8.9x	4.0x
	Low	2.6x	3.5x	3.5x	3.9x	3.9x	4.0x	4.3x	4.0x	4.9x	4.2x	3.0x
TEV / LTM EBITDA	Close	8.2x	9.3x	10.5x	12.7x	12.5x	12.0x	13.4x	12.5x	17.6x	13.6x	7.5x
	Average	7.9x	9.0x	9.2x	11.1x	12.7x	12.8x	12.7x	12.1x	11.8x	19.8x	11.5x
	High	8.7x	10.0x	10.5x	12.7x	14.3x	13.9x	13.5x	13.5x	17.5x	28.0x	13.1x
	Low	7.3x	8.3x	8.3x	10.2x	11.3x	12.0x	11.2x	10.4x	9.7x	13.6x	7.5x
TEV / LTM EBIT	Close	12.3x	13.2x	14.9x	18.2x	18.5x	17.5x	19.5x	17.6x	28.5x	17.6x	8.7x
	Average	12.6x	13.5x	13.0x	15.8x	18.3x	19.0x	18.5x	17.6x	16.7x	32.2x	14.9x
	High	14.0x	15.0x	14.9x	18.2x	20.5x	20.5x	21.2x	19.6x	28.5x	45.5x	16.9x
	Low	11.6x	12.5x	11.9x	14.4x	16.3x	17.5x	16.3x	15.2x	13.6x	17.5x	8.7x
Price / LTM EPS	Close	15.4x	17.4x	17.5x	19.4x	15.5x	17.6x	19.3x	31.2x	20.7x	14.9x	8.3x
	Average	13.5x	16.9x	16.3x	18.0x	18.6x	15.4x	18.0x	16.8x	27.8x	23.6x	12.6x
	High	15.1x	18.8x	17.6x	19.3x	21.2x	16.8x	21.3x	29.6x	33.9x	34.4x	14.3x
	Low	12.2x	15.1x	14.9x	16.4x	14.7x	14.1x	15.5x	14.4x	20.7x	14.9x	8.3x
Price / Book Value	Close	2.2x	2.6x	2.7x	3.1x	3.3x	3.0x	3.9x	3.4x	3.2x	4.3x	3.0x
	Average	2.0x	2.5x	2.4x	2.8x	3.0x	3.3x	3.1x	3.4x	3.1x	3.7x	3.6x
	High	2.3x	2.7x	2.6x	3.0x	3.4x	3.6x	3.7x	3.8x	3.7x	5.4x	4.1x
	Low	1.8x	2.2x	2.2x	2.6x	2.6x	2.9x	2.7x	2.9x	2.4x	2.9x	3.0x
Price / Tangible Book Value	Close	--	--	--	--	--	--	--	--	--	116.6x	314.5x
	Average	--	--	--	--	--	--	--	--	--	116.6x	99.2x
	High	--	--	--	--	--	--	--	--	--	116.6x	314.5x
	Low	--	--	--	--	--	--	--	--	--	116.6x	82.4x
Price / Cash Flow	Close	11.1x	11.8x	11.6x	13.6x	12.4x	12.9x	16.2x	17.3x	14.2x	10.2x	9.8x
	Average	8.5x	12.2x	11.1x	11.9x	13.1x	12.4x	13.2x	14.1x	15.4x	16.2x	8.6x
	High	10.6x	13.6x	12.0x	12.9x	14.9x	13.5x	15.6x	16.4x	18.8x	23.6x	9.8x
	Low	7.7x	10.9x	10.1x	10.9x	11.4x	11.3x	11.3x	12.0x	11.9x	10.2x	7.2x
TEV / LTM FCF	Close	12.1x	12.7x	12.4x	15.0x	14.0x	14.6x	18.6x	20.7x	16.8x	11.1x	11.0x
	Average	9.3x	13.3x	11.9x	12.8x	14.5x	14.0x	14.9x	16.1x	18.4x	19.2x	9.3x
	High	11.5x	14.7x	12.8x	14.2x	16.4x	15.3x	17.6x	19.6x	22.5x	28.0x	11.0x
	Low	8.4x	11.8x	10.9x	11.7x	12.6x	12.8x	12.8x	13.8x	14.3x	11.1x	7.8x
Dividend Yield	Close	3.5	3.1	3.3	3.5	3.7	3.6	3.2	3.7	4.2	2.7	3.1
	Average	3.7	3.2	3.3	3.3	3.6	3.7	3.5	3.7	4.2	3.7	3.2
	High	4.0	3.6	3.7	3.7	4.1	4.1	4.1	4.3	5.4	4.6	3.8
	Low	3.2	2.9	3.1	3.0	3.2	3.4	3.0	3.3	3.4	2.5	2.8



# Bloomberg Company In Depth Fundamentals - Capital Structure Summary

Ticker: **PFE US EQUITY**      Sort: **Ascend**      Currency: **USD**      Reporting: **Change**      **USD**  
 Period Type: **Quarters**      Consolidated: **Yes**      Accounting: **Mixed**

## Pfizer Inc

Sector: Salud    Industry: Productos farmacéuticos    Sub-Industry: Productos farmacéuticos

	-4FQ	-3FQ	-2FQ	-1FQ	-0FQ
<b>WACC</b>					
For the Fiscal Period Ending	03/04/2022	03/07/2022	02/10/2022	31/12/2022	02/04/2023
	%	%	%	%	%
<b>Equity</b>					
Cost of Equity	6.7%	8.0%	7.9%	7.3%	7.6%
Weight of Equity	88.8%	87.9%	87.0%	88.1%	86.5%
+ Debt					
Cost of Debt	2.7%	3.3%	4.3%	4.4%	4.0%
Weight of Debt	11.2%	12.1%	13.0%	11.9%	13.5%
+ Preferred Equity					
Cost of Pref Equity	0.0%	0.0%	0.0%	0.0%	0.0%
Weight of Pref Equity	0.0%	0.0%	0.0%	0.0%	0.0%
<b>WACC</b>	<b>6.2%</b>	<b>7.4%</b>	<b>7.5%</b>	<b>6.9%</b>	<b>7.1%</b>

	03/04/2022	03/07/2022	02/10/2022	31/12/2022	02/04/2023
<b>Capital Structure</b>					
For the Fiscal Period Ending	USD	USD	USD	USD	USD
Currency	Millions	Millions	Millions	Millions	Millions
	% of Total	% of Total	% of Total	% of Total	% of Total
Net Market Cap	645.0	5,990.0	4,040.0	3,565.0	4,188.0
CT Borrowings	35,656.0	34,294.0	32,629.0	35,481.0	31,704.0
Pref Equity	0.0	0.0	0.0	0.0	0.0
<b>Total Capital</b>	<b>324,628.9</b>	<b>332,853.8</b>	<b>282,250.1</b>	<b>326,809.8</b>	<b>266,208.0</b>

	03/04/2022	03/07/2022	02/10/2022	31/12/2022	02/04/2023
<b>Debt Summary Data</b>					
For the Fiscal Period Ending	USD	USD	USD	USD	USD
Currency	Millions	Millions	Millions	Millions	Millions
	% of Total	% of Total	% of Total	% of Total	% of Total
Total Financial Debt	0.0	0.0	0.0	0.0	0.0
Total Revolving Credit	7,000.0	7,000.0	7,000.0	7,029.0	7,000.0
Total Capital Leases	--	--	--	--	--
General/Other Borrowings	--	29,669.0	29,669.0	29,669.0	28,892.0
<b>Total Principal Due</b>	<b>36,301.0</b>	<b>40,284.0</b>	<b>36,669.0</b>	<b>39,046.0</b>	<b>35,892.0</b>
<b>Total Debt Outstanding</b>	<b>36,301.0</b>	<b>40,284.0</b>	<b>36,669.0</b>	<b>39,046.0</b>	<b>35,892.0</b>

	03/04/2022	03/07/2022	02/10/2022	31/12/2022	02/04/2023
<b>Additional Totals</b>					
Total Cash & CT Investments	23,897.0	33,304.0	36,123.0	22,732.0	19,972.0
Net Debt	12,404.0	6,980.0	546.0	16,314.0	15,920.0
Total Short-Term Borrowings	645.0	5,990.0	4,040.0	3,565.0	4,188.0
Curr. Port. of LT Debt/Cap. Leases	645.0	5,990.0	4,040.0	3,565.0	4,188.0
Long-Term Debt (incl. Cap. Leases)	35,656.0	34,294.0	32,629.0	35,481.0	31,704.0
Total Secured Debt	--	--	--	--	--
Fixed Rate Debt	--	--	--	--	--
Variable Rate Debt	--	--	--	--	--
<b>Credit Ratios</b>					
Net Debt/EBITDA	0.4x	0.2x	0.0x	0.4x	0.4x
Total Debt/EBITDA	1.2x	1.1x	1.0x	1.0x	1.0x
Cooperative Income/Total Debt	0.3x	0.3x	0.2x	0.1x	0.2x
LTM FCF/Total Debt	0.9x	0.7x	0.7x	0.7x	0.6x
LTM FCF/Total Debt	1.0x	0.8x	0.8x	0.7x	0.7x
FRIT/Interest Expense	29.2x	41.7x	28.8x	14.0x	19.9x
FRIT/Total Interest Expense	29.2x	41.7x	28.8x	14.0x	19.9x
Degree of Financial Leverage	1.0x	1.0x	1.0x	1.1x	1.1x
EBITDA-CAPEX/Interest Expense	30.9x	43.2x	29.9x	15.7x	21.0x
EBITDA/Total Interest Expense	32.9x	45.7x	32.6x	18.9x	24.6x

	03/04/2022	03/07/2022	02/10/2022	31/12/2022	02/04/2023
<b>Debt Schedule</b>					
Debt Schedule in Yr 1	--	--	--	--	--
Debt Schedule in Yr 2	--	--	--	--	--
Debt Schedule in Yr 3	--	--	--	--	--
Debt Schedule in Yr 4	--	--	--	--	--
Debt Schedule in Yr 5	--	--	--	--	--
Debt Schedule - Years 2 - 3	--	--	--	--	--
Debt Schedule - Years 4 - 5	--	--	--	--	--
Debt Schedule - Years 2 - 5	--	--	--	--	--
Debt Schedule Beyond Yr 5	--	--	--	--	--
<b>Debt Schedule - Total Debt</b>	<b>36,301.0</b>	<b>40,284.0</b>	<b>36,669.0</b>	<b>35,829.0</b>	<b>35,892.0</b>

	03/04/2022	03/07/2022	02/10/2022	31/12/2022	02/04/2023
<b>Capital Lease Schedule</b>					
Capital Leases - Year 1	--	--	--	--	--
Capital Leases - Year 2	--	--	--	--	--
Capital Leases - Year 3	--	--	--	--	--
Capital Leases - Year 4	--	--	--	--	--
Capital Leases - Year 5	--	--	--	--	--
Capital Leases - Years 2 - 3	--	--	--	--	--
Capital Leases - Years 4 - 5	--	--	--	--	--
Capital Leases - Years 2 - 5	--	--	--	--	--
Capital Leases Beyond Year 5	--	--	--	--	--
<b>Total Future Value of Capital Leases</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>
Present Value of ST Capital Leases	--	--	--	--	--
Present Value of LT Capital Leases	--	--	--	--	--

	03/04/2022	03/07/2022	02/10/2022	31/12/2022	02/04/2023
<b>Operative Leases (Rental Expense) Schedule</b>					
Rental Expense - Year 1	--	--	--	662.0	17.2%
Rental Expense - Year 2	--	--	--	489.0	12.7%
Rental Expense - Year 3	--	--	--	356.0	9.3%
Rental Expense - Year 4	--	--	--	300.0	7.8%
Rental Expense - Year 5	--	--	--	246.0	6.4%
Rental Expense - Years 2 - 3	--	--	--	845.0	22.0%
Rental Expense - Years 4 - 5	--	--	--	546.0	14.2%
Rental Expense - Years 2 - 5	--	--	--	1,391.0	36.2%
Rental Expense Beyond Year 5	--	--	--	1,791.0	46.6%
Total Sublease Income	--	--	--	--	--
<b>Future Min Oper Lease Obligations</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>3,844.0</b>	<b>100.0%</b>

	03/04/2022	03/07/2022	02/10/2022	31/12/2022	02/04/2023
<b>Contractual Obligation Schedule</b>					
Contractual Obligations - Year 1	--	--	--	--	--
Contractual Obligations - Years 2-3	--	--	--	--	--
Contractual Obligations - Years 4-5	--	--	--	--	--
Contractual Obligations - Years 2 - 5	--	--	--	--	--
Contractual Obligations - Beyond Year 5	--	--	--	--	--
<b>Total Contractual Obligations</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>

	03/04/2022	03/07/2022	02/10/2022	31/12/2022	02/04/2023
<b>Purchase Obligations</b>					
	--	--	--	4,400.0	--
<b>Interest Rate Data</b>					
W/Avg. Interest Rate - Lone-term Debt	--	--	--	--	--





Ticker:	PFE US EQUITY	Sort	Ascend	Currency	Reporting	Change	USD
Period Type	Annuals	Consolidated	Yes	Accounting	Mixed		

**Pfizer Inc**

Sector: **Salud** Industry: **Productos farmacéuticos** Sub-Industry: **Productos farmacéuticos**

Y	-10FY	-9FY	-8FY	-7FY	-6FY	-5FY	-4FY	-3FY	-2FY	-1FY	-0FY
<b>Pension</b>											
<b>For the Fiscal Period Ending</b>	<b>31/12/2012</b>	<b>31/12/2013</b>	<b>31/12/2014</b>	<b>31/12/2015</b>	<b>31/12/2016</b>	<b>31/12/2017</b>	<b>31/12/2018</b>	<b>31/12/2019</b>	<b>31/12/2020</b>	<b>31/12/2021</b>	<b>31/12/2022</b>
<b>Currency</b>	<b>USD</b>	<b>USD</b>	<b>USD</b>	<b>USD</b>	<b>USD</b>	<b>USD</b>	<b>USD</b>	<b>USD</b>	<b>USD</b>	<b>USD</b>	<b>USD</b>
<b>Pension Net Periodic Cost</b>											
Service Cost	607.00	543.00	472.00	495.00	440.00	464.00	136.00	125.00	146.00	130.00	116.00
Interest Cost	1,165.00	1,111.00	1,148.00	1,037.00	932.00	892.00	865.00	891.00	697.00	601.00	691.00
Expected Return on Plan Assets	(1,407.00)	(1,406.00)	(1,502.00)	(1,507.00)	(1,339.00)	(1,350.00)	(1,400.00)	(1,207.00)	(1,321.00)	(1,379.00)	(1,158.00)
Pension Expense (Income)	926.00	928.00	402.00	1,203.00	696.00	695.00	(2.00)	331.00	70.00	(2,011.00)	(129.00)
<b>Other Postretirement Cost</b>											
Service Cost	68.00	61.00	55.00	55.00	41.00	42.00	39.00	37.00	38.00	36.00	29.00
Interest Cost	182.00	166.00	169.00	117.00	101.00	90.00	72.00	75.00	49.00	29.00	27.00
Expected Return on Plan Assets	(46.00)	(55.00)	(63.00)	(53.00)	(34.00)	(36.00)	(37.00)	(33.00)	(36.00)	(39.00)	(47.00)
Other Postretirement Benefits Expense (I	129.00	163.00	102.00	(21.00)	(59.00)	(75.00)	(111.00)	(146.00)	(118.00)	(372.00)	(578.00)
<b>Pension Funded Status</b>											
Fair Value of Plan Assets	20,129.00	21,119.00	21,294.00	19,592.00	20,239.00	23,147.00	21,266.00	23,542.00	25,905.00	27,075.00	17,736.00
Actual Return (Loss) on Plan Assets	2,132.00	2,294.00	1,865.00	166.00	1,632.00	2,816.00	(873.00)	3,633.00	2,842.00	--	--
Employer Contribution	585.00	557.00	493.00	1,716.00	1,360.00	1,398.00	838.00	385.00	1,629.00	451.00	156.00
Benefits Paid	(912.00)	(1,017.00)	(1,163.00)	(866.00)	(998.00)	(932.00)	(977.00)	(978.00)	(817.00)	(886.00)	(816.00)
Projected Benefit Obligation	28,044.00	25,633.00	28,852.00	25,482.00	26,687.00	28,804.00	26,373.00	28,945.00	30,307.00	28,807.00	18,917.00
Over(Under) Funded Pension	(7,915.00)	(4,514.00)	(7,558.00)	(5,890.00)	(6,448.00)	(5,657.00)	(5,107.00)	(5,403.00)	(4,402.00)	(1,732.00)	(1,181.00)
Accumulated Benefit Obligation	22,391.00	18,346.00	--	--	--	--	--	--	--	--	--
Pension Funding Ratio	71.78	82.39	73.80	76.89	75.84	80.36	80.64	81.33	85.48	93.99	93.76
<b>Other Postretirement Funded Status</b>											
Fair Value of Plan Assets	644.00	741.00	762.00	622.00	458.00	494.00	469.00	519.00	588.00	753.00	647.00
Actual Return (Loss) on Plan Assets	85.00	98.00	45.00	(3.00)	44.00	39.00	(22.00)	50.00	69.00	--	--
Employer Contribution	353.00	244.00	210.00	84.00	16.00	183.00	145.00	137.00	113.00	145.00	65.00
Benefits Paid	(274.00)	(314.00)	(309.00)	(300.00)	(282.00)	(280.00)	(249.00)	(221.00)	(201.00)	--	--
Projected Benefit Obligation	4,165.00	3,438.00	3,168.00	2,463.00	2,254.00	2,028.00	1,870.00	1,667.00	1,238.00	995.00	410.00
Over(Under) Funded Post Ret Benefits	(3,521.00)	(2,697.00)	(2,406.00)	(1,841.00)	(1,796.00)	(1,534.00)	(1,401.00)	(1,148.00)	(650.00)	(242.00)	237.00
Other Post-Retirement Funding Ratio	15.46	21.55	24.05	25.25	20.32	24.36	25.08	31.13	47.50	75.68	157.80
<b>Actuarial Assumptions</b>											
<b>Pension</b>											
Expected Return on Plan Assets	7.52	7.37	7.41	8.30	7.07	8.00	7.50	7.20	7.00	6.80	6.30
Discount Rate used on Plan Liabilities	4.10	4.66	3.74	4.50	3.78	3.80	4.40	3.30	2.60	2.60	2.90
Rate of Compensation Increase	2.85	2.92	2.76	2.80	2.74	2.80	2.80	-	-	-	-
<b>Other Postretirement Benefits</b>											
Expected Return on Plan Assets	8.50	8.50	8.50	8.30	8.00	8.00	7.50	7.30	7.00	6.80	6.30
Discount Rate used on Plan Liabilities	4.10	5.10	4.20	4.50	4.20	3.70	4.30	3.20	2.50	2.90	5.50
Health Care Cost Trend Projected(next y	7.50	7.30	7.00	--	--	--	--	--	--	--	--
<b>Pension Plan Asset Allocation</b>											
Fair Value of Plan Assets	20,129.00	21,119.00	21,294.00	19,592.00	20,239.00	23,147.00	21,266.00	23,542.00	25,905.00	27,075.00	17,736.00
Asset Category - Equities %	48.03	51.65	41.23	40.20	40.10	37.50	31.30	31.80	28.40	20.00	30.00
Asset Category - Debt %	33.79	30.05	34.52	35.00	34.90	39.60	47.10	48.70	50.20	60.00	60.00
Asset Category - Real Estate %	--	--	--	--	--	--	--	--	--	--	--
Asset Category - Company Stock %	--	--	--	--	--	--	--	--	--	--	--
Asset Category - Cash %	3.31	2.79	5.84	3.60	5.30	4.60	3.40	2.50	4.90	5.00	5.00
Asset Category - Other %	10.02	11.36	18.41	21.20	19.70	18.30	18.20	17.00	16.60	12.50	12.50
<b>Expected Pension Payments</b>											
Year 1	1,721.00	1,368.00	1,408.00	1,476.00	2,002.00	1,753.00	1,908.00	2,021.00	1,637.00	1,680.00	1,346.00
Year 2	1,319.00	1,313.00	1,364.00	2,124.00	1,519.00	1,573.00	1,582.00	1,560.00	1,532.00	1,527.00	1,312.00
Year 3	1,329.00	1,320.00	1,439.00	1,462.00	1,400.00	1,600.00	1,552.00	1,527.00	1,523.00	1,523.00	1,292.00
Year 4	1,353.00	1,396.00	1,540.00	1,416.00	1,421.00	1,575.00	1,518.00	1,522.00	1,521.00	1,481.00	1,280.00
Year 5	1,412.00	1,511.00	1,462.00	1,443.00	1,398.00	1,556.00	1,508.00	1,506.00	1,479.00	1,455.00	1,277.00
Beyond Year 5	7,552.00	7,383.00	7,546.00	6,988.00	6,761.00	7,479.00	7,350.00	7,186.00	7,135.00	7,032.00	6,287.00
<b>Expected Postretirement Benefits</b>											
Year 1	295.00	286.00	261.00	198.00	186.00	173.00	166.00	153.00	97.00	78.00	42.00
Year 2	306.00	285.00	211.00	205.00	196.00	179.00	171.00	137.00	94.00	73.00	43.00
Year 3	313.00	293.00	216.00	208.00	198.00	181.00	171.00	137.00	92.00	69.00	44.00
Year 4	321.00	303.00	220.00	208.00	197.00	179.00	168.00	136.00	89.00	66.00	44.00
Year 5	329.00	311.00	222.00	207.00	196.00	173.00	165.00	134.00	86.00	68.00	43.00
Beyond Year 5	1,748.00	1,661.00	1,146.00	1,001.00	919.00	802.00	777.00	642.00	430.00	359.00	192.00

